



April 17, 2020

Dear Fellow Employee,

This morning our leadership team met to review where we are at with our overall response to this pandemic. We are all feeling pretty good about our response to date and we recognize it is because of the talented, dedicated staff who are Oneida Health. Please accept our thanks for being the reason for our ongoing success!

Please note the following updates:

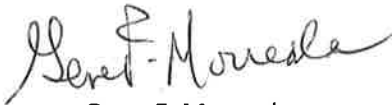
1. A number of our medical staff are exploring treatment of COVID-19 patients by utilizing Convalescent Plasma Treatments. The Blood Bank here as well as our laboratory director are involved in this investigation and development of this treatment protocol.
2. We have tested 612 individuals, 65 were positive, 506 were negative and 41 pending. There are 3 inpatient positives with 9 inpatients pending. We experienced our first COVID-19 death in the hospital. Even though we have had success with treating and discharging COVID-19 patients, this for me was difficult. Obviously, I would like us to win every battle with the virus, but as we all know, that does not happen anywhere. May he rest in peace.
3. After discussion with our Obstetricians and reviewing current literature regarding this subject, we will no longer be testing asymptomatic patients who present for delivery. We will continue to monitor the literature on this subject and adjust accordingly. We have had 0 Obstetrical patients who presented to deliver, test positive to date.
4. As you know, the Governor is requiring that all NYS residents wear some type of face covering when out in public. This is effective tonight at 8:00pm. As a result, any individual presenting for care in any of our care areas should wear a mask upon entering the facility. This would include our offices, draw stations, Outpatient Therapy, etc. You can refuse to provide non-emergent services to those who do not follow this masking requirement. I would think our community members will comply.
5. The CARES Act from the Federal Government has provided \$100 billion dollars for health care providers throughout the nation. A question was forwarded to me about how much we received. We received a total of \$1.3 million dollars which will help us to some extent. As a reminder, we have been in this pandemic for a little over a month now and we estimate that we are losing on average about \$75,000 per day. There is still \$70 billion dollars to be distributed and the hope is that more will come our way to help us replace the revenue per day that we are not now seeing due to this pandemic.

6. Based upon current downward trends in COVID-19 numbers, especially those requiring hospitalization, we will be planning over the next week how to successfully open up once again for business. This is particularly important for the OR as there are many parts of the scheduling process to the actual procedure that need to take place. Although no open date has been communicated, I feel it will happen in the not too distant future and we need to be prepared for that day.

7. I have attached to this update a short article entitled "Healthcare Workers: In Times of Great Stress, Resilience Fundamentals Can Save Us." The article includes a tool kit to help you manage your energy and protect your well being during this challenging time. There are key points to consider and I ask that you take the time to read and discuss with your co-workers, friends or family. How we respond during this crisis will impact each of our futures. Thank you to the Huron/Studer Group for sharing this article.

As we end this week and head into the weekend, lets continue to be hopeful that the end to this life changing pandemic is soon to be here. I will close by using the last sentence in the above referenced article...."If you give your body and spirit what they need now, you will grow from this experience and emerge stronger than ever."

With Sincerest Gratitude,

A handwritten signature in cursive script that reads "Gene F. Morreale". The signature is written in dark ink and is positioned above the printed name and title.

Gene F. Morreale
President and CEO